



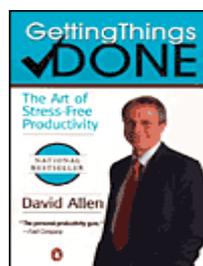
## FINAL EXAM

# Course # 411001 Organization & Time Management

based on the book:

### **Getting Things Done: The Art of Stress-Free Productivity**

by: David Allen ( 2001 )



12 CPE Credit Hours  
Management

*This exam sheet is made available for your convenience in answering questions while offline. Please note that you will still need to enter your answers on the online exam sheet for grading. Instructions are provided at the end of this document.*

## **Chapter 1 - A New Practice for a New Reality**

1. The "Ready State" is:

- The state just after the "Action State"
- A situation in which one is "on guard" for attacks
- A condition of working, doing, and being in which the mind is clear and constructive things are happening
- A state of preparedness

2. A major factor in the mounting stress level is that the actual nature of our jobs has changed much more dramatically and rapidly than have our training for and our ability to deal with work.

- TRUE
- FALSE

3. An "open loop" is anything that does not belong where it is, the way it is and pulls on your attention.

- TRUE
- FALSE

4. The first basic requirement for managing commitments is to realize that if it's on your mind, your mind isn't clear. Anything you consider unfinished in any way must be captured in a trusted system outside your mind.

- TRUE
- FALSE

5. Managing thoughts is the prime challenge.

- TRUE
- FALSE

6. Outcome thinking is one of the most effective means available for making wishes reality.

- TRUE
- FALSE

7. There is usually an inverse relationship between how much something is

on your mind and:

- Its importance to you
- How much it will cost to complete
- How much its getting done
- How much time will be required to complete it

## **Chapter 2 - Getting Control of Your Life: The Five Stages of Mastering Workflow**

8. The following is not a stage of mastering workflow.

- Do
- Dream
- Collect
- Process

9. The "collect" stage allows you to:

- Micromanage your life
- Implement multiple methodologies to organize mission critical objectives
- Let go of the lower-level task of trying to hang on to everything
- Become a pack rat

10. Having as many collection buckets as possible is a critical success factor.

- TRUE
- FALSE

11. If an item is determined to be non-actionable, it might end up in your:

- Trash
- Calendar
- In-box
- Voicemail box

12. You determine what to do and what not to do by trusting your intuition.

- TRUE  
 FALSE

13. "Next action" lists and the calendar are at the heart of daily action-management organization.

- TRUE  
 FALSE

14. A "project" is defined as:

- A mission critical objective  
 Any desired result that requires more than one action step  
 A plan which leads to the completion of an organizational objective  
 An organized set of instructions required for achieving priority goals

15. A weekly review of everything that might potentially require action is a critical success factor.

- TRUE  
 FALSE

### **Chapter 3 - Getting Projects Creatively under Way: The Five Phases of Project Planning**

16. The first step to the Natural Planning Model is to visualize the outcome.

- TRUE  
 FALSE

17. Asking why helps us to define success.

- TRUE  
 FALSE

18. The principle that emerges from understanding the way your perceptive filters work is:

- You must believe to achieve  
 You won't see how to do it until you see yourself doing it  
 Anything worth doing is worth doing right

If the glove doesn't fit, you must acquit

19. When brainstorming, one should go for quality and not quantity.

TRUE

FALSE

20. A project is sufficiently planned for implementation when every next-action step has been decided on every front that can actually be moved on without some other component's having to be completed first.

TRUE

FALSE

#### **Chapter 4 - Getting Started: Setting Up the Time, Space, and Tools**

21. The basics for a workspace are:

A modular unit

An intricate system of record retention

A writing surface and room for an in-basket

A good chair and a trash can

22. Implementation, whether all out or casual, is a lot about tricks.

TRUE

FALSE

23. One of the best tricks for enhancing your personal productivity is having organizing tools that you love to use.

TRUE

FALSE

24. Your filing system should be fast, functional and:

fun

efficient

alphabetical

numerical

25. A labeler is usually unnecessary.

- TRUE  
 FALSE

## Chapter 5 - Collection: Corralling Your "Stuff"

26. Supplies should go into your in basket.

- TRUE  
 FALSE

27. In the mind sweep, it's best to go for quantity.

- TRUE  
 FALSE

28. Once you feel you've collected all the physical things in your environment that need processing, you'll want to collect anything else that may be residing in your psychic RAM.

- TRUE  
 FALSE

29. Your "In" inventory should include emails and voice mails.

- TRUE  
 FALSE

## Chapter 6 - Processing: Getting "In" to Empty

30. If the next action will take less than two minutes, you should:

- Add it to your under two minute list  
 Defer it  
 Delegate it  
 Do it

31. The two minute rule is magic.

- TRUE  
 FALSE

32. When processing your in basket, it's most efficient to process multiple items at a time.

- TRUE  
 FALSE

33. You should never put anything back into "in".

- TRUE  
 FALSE

34. "Next actions" means the next physical, visible activity that would be required to move the situation toward closure.

- TRUE  
 FALSE

## Chapter 7 - Organizing: Setting up the Right Buckets

35. Airtight organization is required for your focus to remain on the broader horizon.

- TRUE  
 FALSE

36. It's important to put actions on your calendar that you think you'd like to complete that day.

- TRUE  
 FALSE

37. One elegant way to manage nonactionable items that may need an action in the future is:

- The reference organizer  
 The tickler file  
 The holding pile  
 The in basket

38. It's critical to keep the seven organizational categories pristinely distinct from one another.

- TRUE

FALSE

39. Checklists can be highly useful to let you know what you don't need to be concerned about.

FALSE

TRUE

40. A desired outcome that may require more than one action step to complete is called a:

Project

Multi-step action

Dream

Process

## **Chapter 8 - Reviewing: Keeping Your System Functional**

41. The purpose of workflow management is to:

Let your brain become lax

Make organization fun

Enable your brain to move toward more elegant and productive activity

Synchronize your brain with organizational priorities

42. A few hours a day is usually all you need for review.

TRUE

FALSE

43. Your most frequent review will probably be of your daily calendar.

TRUE

FALSE

44. The weekly review is whatever you need to do to get your head empty again.

TRUE

FALSE

## Chapter 9 - Doing: Making the Best Action Choices

45. According to Charles Schwab, the best place to succeed is:

- In the stock market
- With the familiar
- At the beginning
- Where you are with what you have

46. Taking the inventory of your current work at all levels will automatically produce greater focus, alignment, and sense of priorities.

- TRUE
- FALSE

47. The first consideration according to the four-criteria model for choosing actions in the moment is:

- Time available
- Energy available
- Context
- Priority

48. According to the six-level model for reviewing your own work, the 20,000 feet review focuses on areas of responsibility.

- FALSE
- TRUE

## Chapter 10 - Getting Projects under Control

49. Great tools can trigger good thinking.

- TRUE
- FALSE

50. The biggest improvement opportunity in planning consists of techniques for the highly elaborate and complex kinds of project organizing.

- TRUE
- FALSE

51. You need to set up systems and tricks that get you to think about your

projects and situations more frequently, more easily, and in more depth.

TRUE

FALSE

## **Chapter 11 - The power of the Collection Habit**

52. It's important to use your mind to think about things rather than of them.

TRUE

FALSE

53. One option for eliminating the negative consequences that comes from broken agreements is to:

Renegotiate the agreement

Deny the agreement

Avoid the agreement

Forget the agreement

54. Maintaining an objective inventory of your work makes it much easier to say no with integrity.

TRUE

FALSE

## **Chapter 12 - The power of the next-Action Decision**

55. Avoiding action decisions until the pressure of the last minute creates huge inefficiencies and unnecessary stress.

TRUE

FALSE

56. Clarity, accountability, productivity and empowerment are the results of:

A good education

Strong willpower

Micromanagement

A next-action decision making standard

57. When a culture adopts "What's the next action?" as a standard operating query, there's an automatic increase in energy, productivity, clarity, and focus.

TRUE

FALSE

### Chapter 13 - The Power of Outcome Focusing

58. Defining specific projects and next actions that address real quality of life issues is productivity at its best.

TRUE

FALSE

59. The value of natural project planning is that it provides an integrated, flexible, aligned way to think through any situation.

TRUE

FALSE

60. Empowerment naturally ensues for individuals as they move from complaining and victim modalities into outcomes and actions defined for direction.

TRUE

FALSE

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- A short evaluation page will display. Please provide your feedback for the course.
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